



# GROUP MEMBERSHIP PROGRAM POLICY

## GROUP MEMBERSHIP PROGRAM OVERVIEW

Lone Wolf Golf Club (LWGC) offers organizations, or a group of individuals within an organization, the opportunity to purchase bulk memberships at a discounted price per member. It is an opportunity for a company or organization that has specific membership criteria (eg. Employment relationship, membership fee, etc.) to purchase 25 or more season memberships at a discounted rate.

In 2018, this program was adjusted and this document outlines the details of the current Group Membership offering. This program can be discontinued or adjusted at any time at the sole discretion of LWGC.

## ELIGIBILITY

To participate in the program, an accredited organization must have a specific membership criteria that is suitably recorded and tracked which identifies members of the organization. This could be a business, in which case it would extend to employees, or an association that has an acceptable means of registering and identifying members.

In the case of a business, the Group Membership program can be offered to employees, long service (10+ years) retirees, and dependent/core contractors and their spouses. Please see Appendix A for a definition of dependent/core contractor or contact LWGC for clarity.

There must be at least 25 participants in order to join the Group Membership program.

Individuals who purchase within the Group Membership Program must be able to provide proof of association with the organization. Spouses of these individuals would also be eligible to join. It does not extend to any other relative of the individual.

A contact person is required within the organization who identifies the members within their group and verifies the accuracy of the individual member's eligibility. The contact person can either provide a list of eligible employees to LWGC or member lists will be provided to the contact person for confirmation. At the start of the season when the majority of memberships are purchased, a list of new members will be sent to the contact person on a weekly basis, after the initial rush of membership purchases, lists of new members will be sent bi-weekly as appropriate when there are new members.

Purchases of memberships by individuals not eligible to participate in the program can result in the immediate cancellation of their membership, without refund, and may also result in the organization and/or the individual not being eligible to participate in future years.

Any questions with regard to eligibility are to be directed to the General Manager. Final determination with regard to organization or individual eligibility will be determined by the General Manager.



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## SEASON MEMBERSHIP DETAILS

The cost per member is \$500. The Group Membership includes unlimited green fees, member pricing for events and ability to play in the Club Championship and Zone Interclub events. Group Members are also eligible to purchase the following items which are limited to members: Annual Golf Cart Rentals, Private Cart Fees, Annual Cart Storage and Locker Rentals.

Group Memberships do not include Golf Canada membership, range privileges or food and merchandise discounts provided to regular members. Golf Canada membership and annual range privileges can be purchased separately if the member wishes. Pricing for these items is available on the Group Membership Form or by contacting the LWGC.

## ENROLMENT WITHIN THE GROUP MEMBERSHIP PROGRAM

Upon contact with LWGC, the General Manager confirms that the organization meets the eligibility criteria and provides details for the current season. This information includes the current season pricing structure, deadline date for identifying individuals and appropriate identification for the individual to show in order to purchase membership. This information is provided to the contact person to disseminate within their organization.

As the course opens and group memberships get established, it is understood that some individuals may purchase individual memberships before they are aware that they can participate in a group membership plan. Until May 31<sup>st</sup> of each season, if an individual purchases a membership and later identifies that they are an eligible member of a group membership, the purchase can be refunded in order to purchase the membership at the applicable group membership price. After May 31<sup>st</sup>, there will be no refunds of individual memberships to purchase group memberships.

### a) Returning Organizations

If an organization has participated in the previous year with a membership participation of over 25 members, has an acceptable means of identification for individuals, and compliant participation in the prior year (ie. accurate participant lists and timely confirmation of participant edibility) may be invited to participate in the current year. Invitations to participate are at the sole discretion of the LWGC. Should the organization not maintain a participation rate of 25 or more members in the current season, they would not be eligible to participate as a returning organization the next season and would be required to qualify as a new organization for participation in a future season.

### b) New Organizations

If an organization wishes to participate in the Group Membership program, they need to contact the General Manager to confirm eligibility. Once eligibility is confirmed, the organization must have 25



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participants for the Group Program to be established. The confirmation of participants can be completed in either of the following ways:

- The organization collects the membership fees (\$500 per person) from at least 25 individual participants and provides these fees and the names of the participants to LWGC. Once the fees and information for the initial 25 members is received and processed, the group becomes part of the Group Membership Program. Once a group is part of the Group Membership program, subsequent participants are able to purchase memberships directly at LWGC. No participant is considered a Group Member until the Group is confirmed and the individual's full membership fees are paid.
- LWGC will provide a link for potential members to provide a down payment of 50% of the membership fee as their commitment to participating in the program. This deposit is non-refundable once the Group meets the 25 member threshold and is confirmed by LWGC as a Group Member Organization. (A down payment can be transferred to a new eligible participant from the organization.) If the threshold is not met within 15 days of the membership offering, the individual down payments will be refunded. Once the 25 member threshold is met, the group is considered part of the Group Membership Program, and these individuals and subsequent participants will be able to purchase the membership at LWGC. No participant is considered a Group Member until their full membership fees are paid.



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## APPENDIX A – DEFINITIONS

**Annual Range Privileges:** Provides free range balls to the participant for the duration of the season. Annual Range Privileges are for the use of the participant only and are not transferable. *Daily or weekly limits may apply but would not be less than one large bucket of balls per day.*

**Club Championship:** The annual members only stroke play tournament to identify the Men's, Ladies', Senior Men's, Senior Ladies' and Junior Club Champion.

**Dependent/Core Contractor:** A dependent or core contractor would be defined as an individual whose employment specific to that organization represents at least 75% of a full time equivalent position. For example, an employee from a temp organization that is fulfilling a term contract likely to run the duration of the golfing season or as part of a business strategy, specific work is contracted out on a full time basis to a specific contractor. This does not include employees of companies who regularly work on the company's sites on a project to project basis or if there are multiple employees that may be assigned to a particular job and work for different companies as part of their regular work.

**Golf Canada Membership:** Golf Canada members can track their game and establish an official Golf Canada Handicap Factor to play in events or just with friends. Included in the membership is a subscription to Golf Canada magazine (delivered quarterly to your home) and access to the international digital publication Global Golf Post weekly in your inbox. Members also receive preferred pricing access to Golf Canada's Rules of Golf Online Training and discounts and benefits on RBC Canada Open and Canadian Pacific Women's Open tickets, merchandise, insurance and other services.

**Unlimited Green Fees:** Group Membership participant does not pay a green fees for regular or league play. There is no limit to the number of rounds a member can play during the season. This does not apply to tournament or other fees associated with regular play or tournaments, eg. rental equipment/carts, league fees or tournament fees.

**Zone Interclub Event:** An annual competition between the golf courses in our area. Each club holds a match play event where members from the different clubs play matches to win points for their club. Once all of the events are complete, points are tallied by club and a season champion club is identified.